Keeping you up to date with what's happening at Oomiak



MO E O O

September 2008

cool systems

'Just be good, that's different enough', was an immediate comment in response to the question: 'What does it take to make a business stand out from the crowd?' And it's highly satisfying to report Oomiak is doing that and more on our biggest project to date.



Governor Kevin Scarce and Cate McGuire at the opening of the Dudley Park facility

The project is the 'Country Road' chicken hatchery in Tamworth, northern New South Wales. Oomiak is undertaking all mechanical services, cooling, heating and air distribution systems for this flagship project for Baiada Poultry.

Baiada's Group Engineer, Dean Kent, says of our work:

'I am genuinely very happy with the progress of things at Country Road; the procurement side is obviously working well, the site staff are working in well with the other trades and the input of Mark Holden is great.'

The 'What does it take?' question had been posed by journalist Bill Nicholas of the *Independent Weekly*, which

published a profile of the company (now on our website).

In the article I went on to say that alongside getting all the business systems up and running, our priority from day one has been to attract the best staff with the best skills and make sure we keep them. We now have 30 full-time staff on board, nearly all of them tradespeople, and we've just taken on our fourth apprentice, so important to building the skills and culture of the company and indeed the skills base of the nation.

Our resolve to take on and train young apprentices was a major contributing factor in the Governor of South Australia,

His Excellency Rear Admiral Kevin Scarce AC CSC RANR agreeing to officially open our South Australian premises in April this year.

(Given his long career in the navy, the Governor may have also been a touch intrigued by our Oomiak—or so we like to think!)

We make it our job to encourage, praise and listen to all our people, especially the young. That the Governor took time out after officiating to do the same was truly memorable, and we extend our sincere thanks.

Cate McGuire

Chief Executive

hot topic

It was terrific to talk to so many of you at the recent foodpro industry exhibition in Sydney, where we came to understand more about issues and concerns right across the food and beverage industry. Of course, carbon footprint reduction is a challenge for all of us. On every project Oomiak works to develop solutions that are energy efficient, which includes the use of ammonia as a natural refrigerant.

project update hatching on

Industry: Food Location: Tamworth,

New South Wales
Client: Baiada Poultry
Project: Hatchery

Oomiak has been involved in the design and installation of the Baiada's Tamworth hatchery's mechanical services (cooling, heating and air distribution systems) over the past year. Mick Williams, Oomiak's Site Team Leader, has had overall responsibility for managing day-to-day activities on site and ensuring that Oomiak delivers the project successfully. Matthew Willis, another of Oomiak's Team Leaders, has played an important role in managing specific elements of the project, such as ducting.

Murray Smith, one of Oomiak's experienced refrigeration mechanics, is overseeing the commissioning of the new hatchery, which is set to see the first eggs hatch in late November.

Once fully operational, the hatchery will process more than a million eggs a week, delivered from Baiada's breeding farms for incubation. Once hatched, the chicks are reared for two purposes: table eggs or poultry meat.

Oomiak's Business Development Executive, Mark Holden, has worked closely with the Baiada Project Team and on Site Team for the duration of the project.

current projects include

Converting a distribution centre to ammonia (phasing out Freon) to meet new environmental guidelines as well as being more cost-effective Swire Cold Storage

Replace an air-handling unit and installing new ductwork within annual shutdown timeframe Kraft Foods

Design and commission a more efficient air-handling unit incorporating improved heat recovery efficiency as part of the drying process Cadbury Australia

Deconstruct a chiller and system and relocate from Perth to Melbourne (on five semi-trailers)

Top Cut Meat

project wins







Industry: Food
Location: Adelaide,
South Australia
Client: Adelaide Ice

Project: Consolidating three ice works at

one location

Planning was the key to the successful completion of this project, which involved decommissioning at three sites and consolidating at Regency Park.

Phase one involved

- assessing the condition of the equipment at the three sites
- relocating the equipment for reuse and disposing of obsolete equipment
- the overhauling of compressors and refurbishment of key components
- decommissioning.

Phase two involved

- installing a new ice maker at the new plant
- positioning compressors, condensers and all pipework, and incorporating old equipment with new
- installation.

Glen Sabbage was the project's Site Team Leader, and all work was completed to strict timelines

ndustry: Food ocation: Naracoorte,

South Australia

Client: Teys Brothers, Naracoorte, South Australia

Project:

- Service of compressors and refrigeration equipment as part of Teys Brothers' annual maintenance program
- Pipework relocation and the supply of pre-insulated pipe

 Overhauling of Mycom 320 screw compressor in our Adelaide workshop

Successfully established in Naracoorte for the past decade, Teys Brothers beef processing plant is a year-round operation, providing South Australian cattle producers access to export markets.

The challenge for Oomiak in both the service program and pipework relocation and supply was to ensure work at the plant continued uninterrupted throughout.

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the oomiak crew has eight new faces:



Alojz Tomsic Industrial Refrigeration Apprentice

With Oomiak for just a few months, apprentice industrial refrigeration mechanic Aloiz is working in the Customer Support area of the business, supervised day-to-day by Oomiak's qualified mechanics and Manager Customer Support, Glen Barnard. The first apprentice at the Melbourne site and the fourth to be taken on by the company. Aloiz, who is in the third year of his apprenticeship, is doing his formal training at RMIT and has 18 months to go before fully qualifying.



Jack Williams
Plumbing Apprentice

Jack has already cut his teeth on Oomiak projects, working with the Capital Projects Team in South Australia. The Collingwood fan has already built a reputation among his work colleagues as a terrific team player and a hard worker. He spent a year as a concretor after leaving school. The 18 year-old will start his apprenticeship at RMIT in 2009 adding to Oomiak's plumbing and gas fitting skills mix.



Matthew Faralla

Customer Support Technician

Matt has joined the team in Melbourne taking up the role of Customer Support Technician. A fully aualified technician, Matt completed his apprenticeship as an industrial refrigeration technician in Melbourne and 12 months later headed north to Brisbane. Matt continued in the industrial field undertaking regular maintenance and breakdown service for various clients across all types of industries. With a genuine focus on customer support and building relationships Matt will make a valuable contribution to the team.



John DinsdaleSenior Refrigeration Mechanic

A valuable new addition to Oomiak's Customer Support Team, John has worked in industrial refrigeration, installation, service and maintenance for more than 30 years. His 20 years' experience and expertise in Sullair refrigeration compressor overhauls is another bonus. His wealth of knowledge and vast experience extends to all facets of refrigeration, ranging from cold storage, mining and gas to process, abattoir and winery refrigeration.



Leigh McEvoy Refrigeration Mechanic

Leigh has worked in the industry for six years. He has industrial and commercial refrigeration and air-conditioning expertise with extensive experience in both Freon and ammonia. He specialises in winery refrigeration, cold storage and commercial buildings. Leigh has a reputation for outstanding fault-finding skills in both mechanical and electrical systems and brings invaluable expertise to Oomiak.



Janine Schiller Accounts Officer

Backed by a Diploma of
Business Administration and six
years' administrative experience,
Janine's role encompasses
administration, general office
duties and accounting, working
closely with the company's
Finance Administrator Adriaan
Meedendorp. The highly
motivated 23 year-old is
technology savvy, proficient in
a range of technology packages.
She was previously with eMOCA
Inc, and before that Helping
Hand Aged Care and TAFE SA.



Eu Jin Tan Mechatronic Engineer

Eu Jin joins Oomiak as a graduate engineer from the University of Adelaide. He is a Mechatronic Engineer, with a keen interest in both mechanical and electrical aspects of engineering as well as mechanical design, thermo-fluids and heat transfer. He is an enthusiastic and highly motivated achiever which, combined with his willingness to learn and strong work ethic, means he will be a great asset to Oomiak.



Rex Berry
Business Development
Executive

Rex Berry joins Oomiak as Business Development Executive. Rex is a Mechanical Engineer with an impressive career in the commercial and industrial refrigeration sectors. Rex has worked with many leading companies throughout Australia and overseas—he was previously with Carrier Air Conditioning Pty Ltd. Rex is a highly skilled operator with particular expertise in understanding customer needs and then developing engineered solutions to achieve the right results.

thinking fresh community contribution

Oomiak is now a year into its work with Foodbank SA, the state's largest hunger-relief agency. It is very pleased to contribute to this outstanding organisation by donating refrigeration expertise to undertake preventative maintenance and breakdown services.

In June, Oomiak took on two young people from Woodville High School as part of the 'Doorways' work experience program, and it was as rewarding for Oomiak as it was for the students themselves.

"They described their time with you as 'excellent'. You have made a valuable contribution to the lives of Kieran and Caleb. Thank you."

Ashley Dorr, Acting Principal, Wiltja





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it's official

governor opens SA premises

Oomiak was delighted to see so many customers and colleagues at the launch of the new Dudley Park premises. After the official opening the Governor toured the premises and made a special point of speaking to Oomiak's apprentices.









rewarding the industry's up-and-comings



Peter McGuire is Oomiak's nominee for the 2008 Frank Vale Award, named in honour of one of the founding fathers of the Australian cold storage industry.

This Refrigerated Warehouse & Transport Association (RWTA) award recognises young people who have demonstrated a broad knowledge of the industry. Peter is Oomiak's Manager—Capital Projects, responsible for managing aspects of the business instrumental to its success: people and projects. As well as the overall performance of the Capital Projects Team, Peter ensures capital projects are delivered effectively, from managing contractual issues through to financial performance.

This takes in elements such as engineering design, procurement, project planning and scheduling, manufacturing and installation.

The 35 year-old, who has an excellent track record with leading United Kingdom and Australian essential service providers, is also a member of the Oomiak Leadership Team. In this role he contributes to the strategic direction of the business, through policy and strategy development. Peter holds a Bachelor Degree in Economics (Hons) and a Masters Degree in Infrastructure Management.

china fields AFL team for the first time oomiak a premier sponsor

Oomiak has teamed up with China-based process and product specialist handling company, Mitchells, to send the China Australian Football National Team to the AFL International Cup being staged in Melbourne and Warrnambool for two weeks in August and September 2008. The third international event—a highlight of the 150th anniversary celebrations of the game in Australia—is expected to attract 16 teams and around 1000 players.

'Oomiak is delighted to be partnering the first team from China in the international cup and, as a consequence, through sport build stronger links between the two countries', says Oomiak Chief Executive Cate McGuire.



Oomiak Industrial Refrigeration

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